

# the megahair family

## **JOB SUMMARY:**

If you seek a position that would enable you to develop a group of talented, creative individuals, then this is the job for you. We believe in doing business from the heart and serving our most valuable resources – Our people!

As a Salon Manager, you will report directly to the General Manager on a team that will consist of 15-25 members.

This role is one of principal influence in our Salon and includes overall performance and operation of the location. A successful candidate will have proven sales generation, personnel development strategies, and the ability to develop promotional initiatives. They must also maximize productivity and profitability, complying with specific company policy and procedures.

## **SPECIFIC RESPONSIBILITIES WILL INCLUDE:**

- **STAFF** – Hiring, training, motivating, evaluating, developing & promoting, compensation, and terminating of all team members
- **GUESTS** – Optimizing sales and customer service
- **FLOOR MANAGEMENT** – Effectively lead the floor to achieve operational objectives and sales results
- **RETAIL/ORDERING** – Overseeing inventory operations
- **PRESENTATION OF STORE** – Ensuring the salon is immaculate featuring our most profitable asset – retail sales
- **SALES/BUSINESS DEVELOPMENT** – Building a profitable location through promotions/ cross promotions and events
- **CASH** – Daily cash calculations to ensure accurate balancing
- **LOSS PREVENTION** – Ensuring our team adheres to all policies and procedures
- **ADMINISTRATION** – Understanding and maintaining all administrative systems and their components

## **REQUIRED SKILLS:**

- Is a fashionable individual who loves to be on top of the trends
- Has a passion for building a location to a higher level of performance
- Exceptional leadership and management skills
- Possesses outstanding communication, interpersonal and problem resolution skills
- Excellent organization and time management skills
- Flexible schedule including weekends and evenings

- Knowledge of multi-store retail operations is highly desired
- Strong work ethic
- Ability to maintain and handle confidential information with discretion
- Proven ability to generate sales and train individuals

**BENEFITS INCLUDE:**

- Competitive Wages
- Quarterly Management Bonus
- Extended Medical & Dental Benefits Plan
- Product & Service Discounts
- Growth Opportunities
- Ongoing Training & Education
- Involvement in Community Events
- Yearly Education Allowance
- Yearly Company Events (*including: trips, electronics and other large giveaways*)

**EXPERIENCE:**

1 year experience as a store manager.

No experience?? We do have an amazing in house management training program! If you are flexible with your wage and are eager to learn, we can teach you what you need to know to be successful in this position!

**APPLY NOW:**

If you are interested in an exciting career in the spa or salon industry, please forward your resume and cover letter by **April 30th, 2008** (*please note the job title in the subject line*).

**NOTE:** Only those applicants under consideration will be contacted. If you are not contacted for this position, please accept our sincere thanks and appreciation for your interest in the Mega Hair Family! We will keep your resume on file for future opportunities.

**CONTACT:**

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**www.megahairfamily.com**