

the megahair family

JOB SUMMARY:

If you seek a position that would enable you to develop your talent in sales, then this is the job for you. We believe in doing business from the heart and serving our guests with a feeling of "Beauty from the inside out"!

As a Product Advisor, you will report directly to the location Manager and work with a team that will consist of 15-25 members.

A successful candidate will have proven sales generation, personal development strategies, and the ability to head promotional initiatives. You must be able to maximize your productivity and profitability, complying with specific company policy and procedures.

SPECIFIC RESPONSIBILITIES WILL INCLUDE:

- **GUESTS** – Optimizing sales and customer service through advanced knowledge of all the products and services we carry
- **FLOOR MANAGEMENT**- Effectively lead the floor to achieve operational objectives and sales results
- **RETAIL/ORDERING** – Assisting in inventory operations to ensure product levels are met maximizing our sales space
- **PRESENTATION OF STORE** – Ensuring the salon is immaculate featuring our most profitable asset – retail sales
- **SALES/BUSINESS DEVELOPMENT** – Assist in building a profitable location daily by listening to our guests needs and ensuring the management team has a clear understanding of their expectation. Use guest database for promotional calls
- **TRAINING** – Assist in planning and presenting cost effective sales workshops
- **VISUAL STANDARDS** – Ensuring our presentation is maintaining set standards
- **ADMINISTRATION** – Understanding and maintaining all administrative systems and their components as it relates to your position

REQUIRED SKILLS:

- Is a fashionable individual who loves to be on top of the trends
- Has a passion for building yourself and your location a location to a higher level of performance
- Outstanding communication, interpersonal and problem resolution skills
- Excellent organization and time management skills
- Flexible schedule including weekends and evenings
- Strong work ethic

BENEFITS INCLUDE:

- Competitive wages and commission structure
- Competitive retail incentive
- Extended Medical & Dental Benefits Plan
- Product & Service Discounts
- Growth Opportunities
- Ongoing Training & Education
- Involvement in Community Events
- Yearly Company Events (*including: trips, electronics and other large giveaways*)

EXPERIENCE:

1 year experience in retail sales.

No experience?? We do have an amazing in house sales training program! If you are flexible with your wage and are eager to learn, we can teach you what you need to know to be successful in this position!

APPLY NOW:

If you are interested in an exciting career in the spa or salon industry, please forward your resume and cover letter by **September 30th, 2008** (*please note the job title in the subject line*).

NOTE: Only those applicants under consideration will be contacted. If you are not contacted for this position, please accept our sincere thanks and appreciation for your interest in the Mega Hair Family! We will keep your resume on file for future opportunities.

CONTACT:

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www.megahairfamily.com