

# the megahair family



## Retail Merchandiser & Developer

### Objective

The exciting position of Retail Merchandiser & Developer is responsible for the execution of salon operations as well as ensuring excellent merchandising/visual standards of salon products & tools. The attainment of higher retail sales is a measure of successful merchandising.

### Key Responsibilities

**MERCHANDISING PRESENTATION** – Work with the Retail Manager and location Managers to guide and execute all merchandising presentation decisions relating to new products, promotions, brand re-merchandising and sales events.

**SALES** – Uphold exceptional Merchandising and Visual Presentation standards which must translate to a higher sell-through resulting in higher retail sales.

**ORDERING** – Ensure the execution of all shipping, receiving and processing procedures to floor-ready standards are completed immediately upon arrival and received into the data system.

**INVENTORY** – Inventory spot-checks must be performed each time visiting a location. Ensure TOP sellers are fully stocked at all times and that the perfect amount of inventory is available.

**TRAINING** – Train, coach and assist our teams on product knowledge, merchandise handling and presentation, shipment processing, our points of difference and sales techniques.

### Requirements

- Minimum 2 years experience in retail merchandising and development
- Must have a vehicle and able to travel to our Salons in the Metro Vancouver area
- Excel experience; ability to prepare/complete detailed reports, action plans and plan-o-grams
- Physically capable to tear down and rotate inventory on a continuous basis
- Creative, energetic and enthusiastic disposition to ensure team motivation and to get peak performance from those you work with
- Ability to think outside the box, instigate and develop new ideas to improve merchandising/visual presentations
- Consistent high personal standards

### Sampling of Benefits Offered

- Competitive wages
- Health Benefits including vision & dental
- Retail Incentives to achieve fabulous perks such as trips, gift certificates, products & styling tools, electronics, etc.
- Opportunity to work in one of the most exciting and dynamic industries
- Exceptional Product and Service discount offered throughout our salon & spa divisions
- Opportunities for Career advancement
- Involvement in Events benefitting our Communities
- Company Events celebrating our Family of employees

**Request an interview by emailing your resume to [chantal@megahairfamily.com](mailto:chantal@megahairfamily.com) or fax to 604.599.0996.**

**[megahairfamily.com](http://megahairfamily.com)**